

# MIGRATING TO E-CLINIC

## A GUIDE FOR PPM CLIENTS





01992 655940 info@ppmsoftware.com e-clinic.co.uk

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### INTRODUCTION

We're keen for all PPM clients to share the benefits of being part of the ClearCourse group. When we became part of this group of innovative technology companies, we promised to share knowledge and best practice to ensure we continued to offer the absolute best experience to PPM users.

Since then, we've worked with our colleagues at e-clinic and across the group to combine the best of both platforms into a brand new product.

The newly launched e-clinic 3 includes all the features you've come to rely on in PPM, plus a host of additional functionality which will help you cut admin, automate tasks and improve patient care.

If you want to future-proof your business, migrating to e-clinic 3 is the right decision. This guide will answer your questions and let you know the next steps.

#### **TOM & THE PPM TEAM**

#### 01992 655940 info@ppmsoftware.com

e-clinic.co.uk







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## **YOUR QUESTIONS ANSWERED**

### Why should I migrate?

We've been working with our colleagues at e-clinic for months to create a product which includes everything you currently use in PPM, plus a host of innovative new features. We believe it's now the best product on the market for consultants working in private practice.

To take advantage of this additional functionality, you'll need to migrate to e-clinic 3. This future-proofs your practice, by ensuring you're using the latest technology and meeting your regulatory requirements.

#### Does the new software do everything I need?

We're confident that the new e-clinic 3 includes everything you currently rely on in PPM, plus much more. You'll find a full comparison on the next pages, and if you have any questions about the inclusion of specific features, you can email us. e-clinic is easy to use and quick to learn and you'll be given full training and support.

#### Are the PPM team still around?

Yes! Tom and the PPM team are managing the migration of every PPM client, and will continue to assist even once migration is complete.

#### How will it benefit me?

Exciting new features like online booking, electronic treatment forms, iPad compatibility and postcode lookup will only be available if you migrate to e-clinic 3. We are confident that making the move will help you improve patient care and grow your practice. If we didn't believe this, we wouldn't be recommending it to you.

#### Is it secure?

e-clinic is securely cloud-hosted, so you can access the software wherever you have an internet connection. That could be your practice, your home, or even on the move. Data is stored at two UK data centres and backed up in real time. If you're currently using PPM locally on your computer, we'd love to discuss the benefits of moving to cloud-hosting with you.

#### How does migration work?

We've automated the migration process to make it as simple as possible, and you'll only have a small amount of downtime. All your existing PPM data will be moved to e-clinic, so you won't lose any of your historic records. As well as patient information, that includes financial data, procedure codes and letter templates.

The transition from PPM to e-clinic 3 will be seamless. The team you've come to rely on at PPM will be the same team supporting you through migration and onwards in your journey.

### Do I get training?

We'll give you full training on e-clinic before you start to use it, and afterwards you'll have access to an online knowledge base which includes training videos.

#### What about ongoing support?

You'll receive the same excellent level of support that you're used to, from the same team of experienced staff. The only difference is that we'll have additional resources in the form of our e-clinic colleagues, so response times will be even faster.

#### Will I get upgrades in the future?

Cloud-hosting means a single affordable monthly fee, which includes ongoing support and free upgrades. That means your software will never go out of date and you'll always benefit from the latest technology.

### **COMPARISON CHART**

	PPM	<b>E-CLINIC</b>
PATIENTS		
Detailed patient record and medical history	1	<ul> <li>✓</li> </ul>
Ability to merge duplicate records	X	$\checkmark$
Create automated tasks for patient recalls	X	<ul> <li>✓</li> </ul>
Alerts for allergies, specific needs or ineligible ages	X	<ul> <li>✓</li> </ul>
GDPR compliant - 'forget' and export patients	1	<ul> <li>✓</li> </ul>
Statistical overview of appointments and finances	X	<ul> <li>✓</li> </ul>
Full audit trail of changes to patient data	X	<ul> <li>✓</li> </ul>
See which users have viewed a record and when	X	
Link insurance company, GP, solicitor or next of kin to a patient	1	<ul> <li>✓</li> </ul>
Postcode lookup & address auto-complete for accurate data entry	X	1
APPOINTMENTS		
Comprehensive & flexible diaries with easy appointment booking	1	$\checkmark$
Create diaries for consultants, rooms and equipment	1	
Set up diaries to only show procedures a consultant can perform	×	$\checkmark$
Online booking via your website or our easy to use mobile app	X	
Create courses and manage appointment packages	X	$\checkmark$
Automatically confirm appointments by email, text or letter	X	<ul> <li>✓</li> </ul>
Automated appointment reminders by text and email	1	<ul> <li>✓</li> </ul>
Create clinic and theatre lists to print or email	1	1
Block time out of diaries - hours, days or weeks	<ul> <li>✓</li> </ul>	
Interactive appointment list to manage patients in reception	1	
CLINICAL		
Create consent forms and email in advance	X	<ul> <li>✓</li> </ul>
Create treatment forms with drop-down lists & check-boxes	X	<ul> <li>✓</li> </ul>
Record free-format appointment and treatment notes	1	<ul> <li>✓</li> </ul>
Email forms for patients to complete in a web browser	X	<ul> <li>✓</li> </ul>
Create forms with annotatable images and diagrams	X	<ul> <li>✓</li> </ul>
Dictate notes using Siri	X	$\checkmark$
Capture signatures electronically	X	$\checkmark$
Drag and drop to upload photos, files and video	×	
Full medical dictionary	X	
Drugs database for prescription creation	X	
Integrates with CloudRX online pharmacy	X	

	PPM	E-CLINIC
FINANCIALS		
Comprehensive billing and invoicing	1	
Electronic insurance billing via Healthcode	$\checkmark$	1
Pre-validation of patient insurance policies	$\checkmark$	1
Record part-payments or multi-payments	$\checkmark$	
Take card payments online, in person and over the phone	$\checkmark$	
Card payments automatically update patient balance	$\checkmark$	✓
Create quotes and convert to invoices	$\checkmark$	$\checkmark$
Automatically generate reminders for overdue accounts	$\checkmark$	$\checkmark$
Easily create end-of-year figures	1	$\checkmark$
Full integration with Xero accounting package	X	<ul> <li>✓</li> </ul>
Export data to Excel or accounting software	$\checkmark$	<ul> <li>✓</li> </ul>
Comprehensive financial reporting and analysis	$\checkmark$	$\checkmark$
Easy to understand reports with charts and graphs	X	
Simple billing for medico-legal work	$\checkmark$	$\checkmark$
Variable pricing by location, insurance company or consultant	1	$\checkmark$
Stock management with barcode support	X	✓
Includes procedure, service, diagnosis and CCSD codes	$\checkmark$	<ul> <li>✓</li> </ul>
Calculate commission due as percentage or amount	$\checkmark$	$\checkmark$
COMMUNICATIONS		
Generate patient communications directly from the software	$\checkmark$	<ul> <li>✓</li> </ul>
Integrates with Microsoft Word	$\checkmark$	1
Create templates with merge fields	$\checkmark$	<ul> <li>✓</li> </ul>
Add attachments to emails, even as part of a template	X	<ul> <li>✓</li> </ul>
MARKETING		
Create targeted marketing campaigns by email or text	X	✓
Integrates with Mailchimp for effective email marketing	X	1
GDPR compliant marketing opt-in	$\checkmark$	1
SECURITY		
Granular user permissions to control access	X	$\checkmark$
Fully encrypted data	$\checkmark$	1
Cloud-hosting in UK data centres with realtime backup	$\checkmark$	<ul> <li>✓</li> </ul>
HL7 compliant	×	$\checkmark$
Full login history and audit trail	$\checkmark$	$\checkmark$

## WHAT NEXT?

A member of the PPM team will be in touch to answer your questions and arrange a demo of e-clinic.

We're confident that once you've seen e-clinic 3, you'll agree that migration is the right option. When you're happy to go ahead, we'll arrange a convenient date for migration and training.

If you want to speak to us in the meantime, please don't hesitate to email or call.

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